

**Position: Sales Team Lead – Hope’s Closet Thrift Arlington**

**Classification:** Hourly/ Full- Time

**Reports To:** Assistant Store Manager – Hope’s Closet Thrift

**Supervises:** Part Time Associates & Serve Staff

**Purpose**

To support and help lead Front of the House Team in providing excellent customer service and execute daily operations to drive sales while keeping focus on The Church of Eleven22 vision of being a movement for all people to discover and deepen a relationship with Jesus Christ.

**Education**

- Completion of a college degree preferred

**Experience**

- 2-3 years of relevant work experience, including retail and customer service experience
- Management experience
- Experience operating cash registers and handling of money

**Key Responsibilities**

- Opening and Closing Store in absence of Assistant Managers
- Develop/Manage Hope’s Closet Serve Staff
- Drive sales by providing excellent customer service and motivating Part-Time Associates and Serve Staff in sales floor ministry roles
- Assist in the management of executing daily operations – opening and closing procedures, counting registers, merchandising, scheduling, serve staff development/ appreciation
- Ministry Partnership

**Measurements of Success**

- Model The Church of Eleven22 mission, vision, and core values.
- Demonstrated ability to make Disciples who make Disciples
- Ability to work in a fast-pace environment
- Strong, pro-active communication (verbal and written) and interpersonal skills
- Possess strong organizational, planning and problem solving skills