# Eleven22

### JOB DESCRIPTION

Position: Store Manager - Hope's Closet Thrift

**Classification:** Salary/Full-Time

Reports To: General Manager – Hope's Closet Thrift

**Supervises:** Assistant Managers & Employees

## **Purpose**

To manage and implement the day-to-day operations of store to reach sales revenue goals while keeping focus on The Church of Eleven22 vision of being a movement for all people to discover and deepen a relationship with Jesus Christ.

#### **Education**

Completion of a Bachelor's Degree preferred

## **Experience**

• 3-5 years of relevant work experience; experience managing multiple employees/volunteers

## **Key Responsibilities**

- Minister of the Gospel
- Manage Hope's Closet's day-to-day operations to generate sales revenue:
  - o Lead team to execute strategies to reach monthly sale goals
  - o Manage store's inventory needs and lead team to reach weekly processing goals.
  - Audit inventory receipt, pickups, cleaning, storage, distribution, replenishment to ensure quality and store inventory needs are met
  - Whole store operations (opening/closing the store, scheduling)
  - Customer Relations
  - Merchandising & Replenishment Process ensure sales floor team executes merchandising plans
  - Maintain budget control by overseeing supply ordering while working with General Manager on cost reduction opportunities in overall budget
- Develop & manage Hope's Closet employees
- Work directly with Facilities team in building maintenance and solve all facilities issues in a timely manner
- 24/7 on call Hope's Closet store contact (shared with Hope's Closet management team)
- Lead in the discipleship of staff and serve staff

#### **Success Factors**

- Model The Church of Eleven22 mission, vision, and core values.
- Strong, pro-active communication (verbal and written) and interpersonal skills
- Strong Leadership skills
- Ability to generate sales revenue
- Possess strong organizational, planning and problem solving skills