

Position: Sales Lead – Hope's Closet Thrift

**Location: San Pablo** 

Classification: Hourly/ Full-Time

Reports To: Assistant Manager- Hope's Closet Thrift

## **Purpose**

To provide excellent customer service and lead team in daily operations to drive sales while keeping focus on The Church of Eleven22 vision of being a movement for all people to discover and deepen a relationship with Jesus Christ.

### Education

• Completion of a High School Diploma preferred

### **Experience**

- 2-3 years of relevant work experience, including retail and customer service experience
- Experience operating cash registers and handling of money
- Experience working with volunteers

# **Key Responsibilities**

- Minister of the Gospel
- Drive sales by providing excellent customer service and maintain Hope's Closet's merchandising standards
- Teach serve staff processes and policies of the ministry
- Operate Point of Sale System and handling of money
- Assist in executing daily operations opening and closing procedures which also includes store deposit
- At times will lead team in planning out the day and communicating to team
- Assist in management of Hope's Closet store projects and sales reporting
- Lead teams in prayer and build relationships with serve staff
- Ministry Partnership

#### **Success Factors**

- Model The Church of Eleven22 mission, vision, and core values.
- Demonstrated ability to make Disciples who make Disciples
- Ability to work in a fast-pace environment
- Self-starter. Initiates projects based on the needs of the store
- Ability to communicate and serve alongside many different types of people.
- Strong, pro-active communication (verbal and written) and interpersonal skills
- Merchandising skills and/or creativity skills
- Possess strong organizational, planning and problem solving skills

